

Rouge Ventures: companies for sale

English version

Updated: July 17, 2024

- Details below may change over time. Pls consult ONLY if serious.
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1/ Hong Kong remote control manufacturer

- For 100% buy-out
 - Private hk company that has been manufacturing remote controls of all sorts for over 30 years
 - Owners are aging and wish to sell off the company to retire. Kids don't want to take over
 - Gross sales of about USD-5 million per annum with a Gross Profit Margin of about 40%
 - Cash reserves/ receivables total about HK\$10m
 - SME loans of about \$8.5m hkd
 - Recurrent monthly expenses about HK\$1 m only
 - Only 2 shareholders who have been partners for over 30 years. 51% and 49%.
 - Been negotiating with potential buyers at a valuation of about HK 35-40m
 - Main market is USA to HP and Jasco (about 60% of gross sales comprising finished remote control products); 40% gross sales of ic components to various PRC factories.
 - Hv 3 factories in Guangzhou , Shenzhen and Huizhou 惠州 ; one sales office in Laichikok HK (ref code: alam)
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2/ Hong Kong ceiling construction engineering company

- 100% sale out
 - The boss wants to immigrate abroad
 - The company is a subcontractor of Sun Hung Kai Properties/Henderson Properties in Hong Kong
 - In 2024, received a subcontracting bid for a ceiling project from Henderson Land Development worth more than HK\$50 million
 - In 2024, received a contract of more than HK\$90 million for the ceiling project of Prince of Wales Hospital in Shatin, Hong Kong (China State Construction International Holdings Ltd is the general contractor of the hospital, and the winning bidder was Zemac Engineering Holdings Ltd.)
 - In 23-24, the revenue will be approximately HKD 80 million and the profit will be approximately HKD 10 million.
 - The asking price is HKD 20 million for 100% sell out.
- (ref code: vinc-geor)
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3/ Hong Kong elderly medical monitoring systems company

- For 100% or majority sell
 - Private Hong Kong company with 30+ years of experience in designing and selling electronic wireless sensor equipment and devices for the elderly care and hospital industries.
 - Self-owned medical device IPs
 - They OEM/ODM design & manufacture to distributors' requirements using self-owned IPs; then direct sell to them (not by consignment nor commission based).
 - They also sell their own branded products to distributors.
 - Exclusive and loyal distributor network (15+years), strong technical expertise, and capable engineering team.
 - Gross sales of approximately HK\$ 56 million, with a growth rate of 20%+, reaching HK\$ 62 million in 2024; EBITDA margin of 21%.
 - 85% of revenue from international sales (long-term distributors in the USA, Europe, Asia, and Australia), 15% from local sales and govt/maintenance contracts.
 - They DO NOT own any factories.
 - Physical assets worth HK\$ 8 million, including electronic equipment, vehicles, stock, and deposits.
 - Intangible assets worth approx HK\$ 30 million, including patents, trademarks, goodwill with distributors, and existing contracts. No debt or bank loans.
 - Leased 6,000 sq ft premises with space for product testing, engineering, and storage.
 - Three shareholders with ownership percentages of 50%, 40%, and 10%. Reason for selling is retirement.
 - Initial asking price: HK\$ 50 million.
- (ref code: ron-jefung)
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Rouge Ventures 耀阳国际投资: 可供投资者选择的公司

中文版

更新日期: 2024 年 7 月 17 日

- 以下详细信息可能会随着时间的推移而发生变化。请仅在真实有兴趣情况下咨询。非诚勿扰。

1/ 香港遥控器制造商

- 100% 卖断
- 香港私营公司, 生产各类遥控器已有 30 多年历史
- 创始人年事已高, 希望出售公司可以退休。孩子们不想接管
- 年毛销售额约 500 万美元, 毛利率约 40%
- 现金储备/应收账款总额约 1,000 万港元
- 中小企业贷款约 850 万港元
- 每月经常开支仅约港币 100 万元
- 只有 2 名合伙人超过 30 年共事的股东。51% 和 49%。
- 正在与潜在买家洽谈, 估价约为 3500-4000 万港元
- 主要客户为 HP 和 Jasco, 主要市场是美国 (约占总销售额的 60% 为成品遥控器); 40% 的 IC 元件总销售量销往中国各工厂。
- 在广州、深圳和惠州设有 3 家工厂; 在香港荔枝角设有一个销售办事处

2/ 香港天花工程公司

- 100% 卖断
- 老闆要移民国外
- 公司是香港新鸿基地产/恒基地产工程分包商
- 2024 年接了恒基地产天花工程分包投标价值港币 5 仟多万元
- 2024 年拿到香港沙田威尔斯亲王医院天花工程价格港币 9 仟多万元 (中国建筑是医院总包, 中標是香港仙璧工程有限公司)
- 23~24 年收入大约港币八千万, 利润大约 1 千万关闭。
- 叫价 2000 万港币整体 100% 出售

3/ 香港长者医疗监控系统公司

- 100% 或大部分出售
- 香港私营公司, 在为老年人护理和医院行业设计和销售电子无线传感器设备和装置方面拥有 30 多年的经验。
- 自有医疗器械 IP
- 他们使用自有 IP 根据分销商的要求进行 OEM/ODM 设计和制造; 然后直接销售给他们 (不通过寄售或佣金)。

- 他们还向经销商销售自己的品牌产品。
 - 独家且忠诚的经销商网络(15年以上)、强大的技术专长和精干的工程团队。
 - 总销售额约5,600万港元, 增长率超过20%, 于2024年达到6,200万港元; EBITDA 利润率为 21%。
 - 85% 的收入来自国际销售(美国、欧洲、亚洲和澳大利亚的长期分销商), 15% 来自本地销售和政府/维护合同。
 - 他们不拥有任何工厂。
 - 价值800万港元的实物资产, 包括电子设备、车辆、库存和存款。
 - 无形资产价值约3,000万港元, 包括专利、商标、与分销商的商誉以及现有合同。没有债务或银行贷款。
 - 租赁 6,000 平方英尺的场地, 提供产品测试、工程和存储空间。
 - 三个股东, 持股比例分别为 50%、40% 和 10%。出售的原因是退休。
 - 初步叫价: 5,000万港元。
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